



Admission requirements

Minimum academic requirements for Tshwane University of Technology

In addition to the National Senior Certificate (general or vocational), with a minimum of 7 subjects, a candidate must meet the following subject requirements for this programme:

Subject requirements

Subject	Minimum Score
Specific subjects: • English (home language or first additional language) • Mathematics or Mathematical Literacy	3 3
Additional subjects: Any other four (20 credits) subjects*	4 x 3
Total APS Score (Excluding Life Orientation)	18

**A candidate may have a score of two in one of the additional subjects as long as the final score still adheres to the minimum total score as stipulated for the programme*

Academic requirements for this qualification

- Applications will be assessed against all the admission requirements.
- Applicants with a final APS score of 22 and more, will be accepted. Acceptance is subjected to available capacity according to the Student Enrolment Plan (SEP).
- Applicants with a score between 18 and 21 will be invited to do the TUT-potential assessment (PA) test and can be considered for the Foundation Programme in Marketing.

Duration

Three years full-time study.

Career description

Understanding and utilising the techniques and methods for receiving products, warehousing, displays and shop floor layout and the provision of additional services in the store, to ensure customer interest and satisfaction. Managing a retail outlet or any division thereof, from merchandising to displays and the overall management of the whole store.

Career opportunities

Merchandising, sales representatives for retail suppliers and wholesalers.

Subjects

First year

English
Retail Business Management
Business Management
Personal Selling
Practical Accounting

Second year

Retail Business Management
Business Management
Logistics
Consumer Behavior
End-User Computing

Third year

Retail Business Management
Shopping Centre Management
Business Management
Industrial Relations

Enquiries

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Tel. 012 382 5824

Website

www.tut.ac.za (Faculty of Management Sciences)

Postal address

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ALL INFORMATION IS SUBJECT TO CHANGE.



*Live your life.
Create your destiny.*

- diversity
- ethics
- relevance
- entrepreneurship
- quality**
- care
- partnerships
- professionalism



Faculty of Management Sciences
*Department of Marketing, Logistics
and Sport Management*
National Diploma: Retail Business Management

